GMP's Sale of Renewable Energy Certificates to EPA

DOE/EPA Green Tag Meeting, 12/12/00

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GMP Sales to GSA/EPA

- GSA summer 2000 solicitation for all the electric needs of EPA's new Laboratory in Chelmsford, Mass.
- Source renewable energy for est. annual electricity needs of about 2,000 mWh/yr.
- "Alternative Transactions" sale of environmental attributes -- were permitted.

Sources of Credits

GMP's 6 MW Searsburg
Wind Power Plant
Commissioned
July 1977

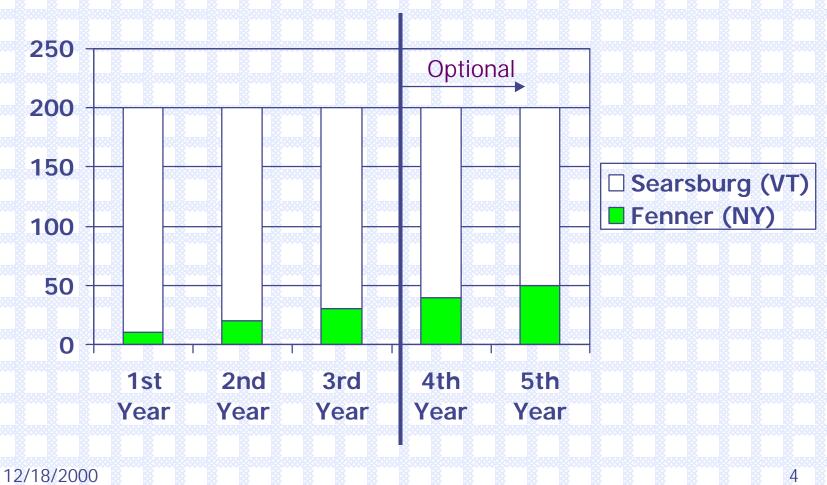
&

AREC's 12 MW Fenner
Wind Power Plant
Expected to be in
service
Summer 2001



Renewable Energy Certificates Blend of Old and New Tags





Tags Overcome Significant Problems with "Electron" Sales

- GMP does not sell power retail in Mass.
 - Avoids potential regulatory issues
- Avoids wheeling and administrative costs
- Avoids hourly scheduling for load matching

Basic Contract Terms

- Sales of approx. 2,000 tags per year (each tag corresponds to 1 mWh)
- 3-year contract term, with EPA option to extend for additional 2 years
- Annual reconciliation. GMP will provide affidavit to verify quantity and one-time sales

Other Terms

- EPA can request third party verification.
- GMP will work with EPA on product "labeling" requirements if EPA wants them.
- Price for first 3 years is \$.012 per Renewable Energy Credit.